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KELLER WILLIAMS FLAGSHIP OF MARYLAND SIGNS 24,000 SQUARE FOOT LEASE WITH ST. JOHN PROPERTIES AS INAUGURAL TENANT AT 231 NAJOLES ROAD
Approximately 400 licensed real estate agents to work from new location in Millersville

BALTIMORE (November 14, 2017) – **Keller Williams Realty, Flagship of Maryland**, the local affiliate of the largest real estate franchisee in the country by agent count, has signed a new lease with St. John Properties, Inc. for nearly 24,000 square feet of space within 231 Najoles Road at the I-97 Business Park in Anne Arundel County. Representing the inaugural tenant in the five-story, 126,500 square foot Class “A” office building, which was delivered this summer, 400 licensed real estate agents are expected to work from the location. Keller Williams is occupying portions of the first and second floor and recently moved into its new space. Previously Keller Williams had been located at 1111 Benfield Boulevard, a two-story office building within the I-97 Business Park.

“We consider 231 Najoles Road an iconic and landmark office building in Anne Arundel County, with its stature reflecting the high level of standards, professionalism and integrity that match the mission of our agency,” stated Wendy Hess, Team Leader and CEO for Keller Williams Realty, Flagship of Maryland. “The project strikes a commanding presence with classic architectural elements, and its convenient location near several major highways will provide a strategic advantage to our agents as they service clients throughout the multi-county region. Keller Williams has been a St. John Properties client since 2005, so we are extremely familiar and impressed with the pro-active service philosophy that positively impacts our business and our real estate agents on a daily basis.”

I-97 Business Park is a 67-acre business community located on Benfield Boulevard in Anne Arundel County, which presently consists of eleven office and flex/R&D buildings comprising approximately 500,000 square feet of space. The project is within close proximity to Interstates 97, 695, and 95 as well as MD Routes 295 and 32, providing rapid connections to Annapolis, Columbia and Baltimore as well as Baltimore-Washington International Airport. Free parking is available throughout the business park and the immediate area is serviced by numerous business amenities including fast-casual and sit-down restaurants, retail centers and hotels.

“Attracting Keller Williams is the perfect kick-off to our leasing activity at 231 Najoles Road given the company’s tremendous reputation and name recognition in the Maryland area, coupled with the high volume of professionals that will regularly access the building,” explained Richard Williamson, Senior Vice President of Leasing and Marketing for St. John Properties. “The company is expanding from a space within I-97 Business Park, which reflects the extreme comfort level and value they place on St. John Properties as their real estate partner. Our team is actively marketing the first level of the building for a restaurant user fronting Benfield Boulevard, and the daily presence of Keller Williams professionals has captured the attention of several end-users. We continue to generate interest from companies involved with a wide variety of industries for the balance of the available space.”

Keller Williams Realty, Flagship of Maryland was founded in 2004 and consistently executes more than 2100 transactions annually with a volume exceeding \$600 million. On average, the residential real estate brokerage firm sells approximately 175 homes each month.

Keller Williams maintains a national headquarters in Austin, Texas and operates more than 840 offices throughout the Americas, Europe, Africa and Asia with more than 164,000 agent professionals. In addition to providing services for the sale of residential properties, the company has diversified into commercial, farm and ranch properties.

St. John Properties, Inc., founded in 1971, owns and has developed more than 18.5 million square feet of flex/R&D, office, retail and warehouse space in Maryland, Colorado, Louisiana, Nevada, Pennsylvania, Virginia, Utah and Wisconsin. For more information about the company visit www.sjpi.com