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ST. JOHN PROPERTIES SELECTS CHARM CITY CONCIERGE TO SUPPORT TENANTS WITHIN THE GATE AT ABERDEEN PROVING GROUND

Full slate of business and personal services, designed to increase time management capacity, now available to the approximately 45 companies and 2,200 employees situated within The Government and Technology Enterprise

BALTIMORE, MD (October 10, 2013) – St. John Properties, Inc. has selected Charm City Concierge to support the approximately 45 companies situated within The Government and Technology Enterprise (The GATE at APG) project, with a full complement of business and personal concierge services. St. John Properties has developed twelve office or research and development (R&D) buildings within the past four years, totaling more than 675,000 square feet of space at The GATE, a 416-acre business community located inside Aberdeen Proving Ground (APG) in Harford County. Approximately 2,200 employees currently work at The GATE at APG on a daily basis, which represents 10% of the entire workforce on APG.

Typical services provided by Charm City Concierge include arranging for on-site or off-site luncheons and dinner programs; coordinating special events; making travel arrangements; acquiring tickets to sporting events, concerts and other entertainment venues; managing corporate awards and recognition programs; and handling day-to-day convenience assignments such as ordering flowers and arranging for dry cleaning. Other specialty services include coordinating pet sitting services, house cleaning, personal chef services, grocery delivery, limousine and sedan services and special charter trips.

St. John Properties has the capacity to build up to two million square feet of Class “A” multi-story and single-story office space as well as research and development (R&D) flex/office and retail space at The GATE at APG. The project is the central location for contractors and agencies that support APG, with tenants including The Boeing Company, CACI, General Dynamics, CSC, Raytheon, Science Applications International Corporation (SAIC), Engility, DSCI and Lockheed Martin.

“Charm City Concierge provides that little extra help and assistance to our tenants in an effort to simplify their work day, solve a unique problem and increase their work and time management capacity,” stated

Jerry Wit, Senior Vice President, Marketing for St. John Properties. “The business environment contained within The GATE at APG is slightly different than traditional office parks, given the high presence of security personnel and the existing protocols to enter APG. We recognized the valuable and long-term amenity of this comprehensive concierge service package, and designed the program to directly satisfy the day-to-day requirements of our tenants.”

“Charm City Concierge has successfully operated within high-security business parks throughout the Maryland and Northern Virginia region, including with defense contractors for more than 15 years, and are familiar and comfortable with the nuances associated with this environment,” stated Tina Urquhart, President of Charm City Concierge. “We are confident that The GATE tenants and employees will quickly embrace the concierge concept and utilize our professional team to find creative solutions to their day-to-day business and personal needs.”

About The GATE

The Government and Technology Enterprise (The GATE at APG) is a 416-acre, state-of-the-art office and technology business park located immediately inside the main entrance to Aberdeen Proving Ground. Over the anticipated 10-year build-out of The GATE project, St. John Properties is developing the park to lease to government sector and non-sector users. The Baltimore-based commercial real estate company also has the option to situate future buildings outside or inside the secure perimeter of APG. For more information about The GATE, visit www.TheGATEAPG.com

St. John Properties, Inc., founded in 1971, owns and has developed nearly 17 million square feet of office, R&D/flex, retail and warehouse space in Maryland, Colorado, Louisiana, Nevada, Pennsylvania, Virginia and Wisconsin. For more information about the company, visit www.sjpi.com.